

Press Release

Vietjet orders A321XLR and signs Airbus training services agreement

[@VietjetVietnam](#) [#A321XLR](#) [#Airbus](#) [#AirbusServices](#)

Toulouse, 31 October 2019 – Vietnamese carrier Vietjet has announced that it will add the A321XLR to its fleet, with a firm order for 15 aircraft and the conversion of five A321neo aircraft from its existing backlog. The announcement was made during a visit to Airbus headquarters in Toulouse by Vietjet President & CEO Nguyen Thi Phuong Thao, hosted by Airbus CEO Guillaume Faury.

During the visit, the airline also signed a new training agreement with Airbus Services. This will see Airbus position two new A320 Family full flight simulators at the carrier's training centre in Ho Chi Minh City. Airbus will also provide a range of training services to the airline and its instructors.

Vietjet will be among the first airlines to receive the A321XLR. The addition of the aircraft to its fleet will allow Vietjet to expand further its network, flying longer routes across Asia, as well as to destinations as far afield as Australia and Russia.

Vietjet President & CEO Nguyen Thi Phuong Thao said: "Vietjet has always been a pioneer in operating new, modern, advanced and fuel-efficient aircraft. We are proud of operating one of the world's youngest Airbus fleets with an average age of only 2.7 years and this has contributed greatly to Vietjet's success over the past years. Following the signing of this contract, the new A321XLR will be the perfect upgrade to Vietjet's fleet as we look to grow our international flight network."

"Vietjet is one of the fastest growing carriers in the Asian region and we feel proud to have the A321XLR joining its fleet," said Airbus CEO Guillaume Faury. "This order is another strong endorsement of our decision to bring true long range capability to the single aisle market with the A321XLR, enabling airlines to extend their networks at the lowest possible cost. Furthermore, we are also pleased to develop further our collaboration with Vietjet in the area of training."

Including today's announcement, Vietjet has now ordered a total of 186 A320 Family aircraft, of which 60 have been delivered. The airline's outstanding Airbus backlog is entirely composed of A321neo aircraft.

The A321XLR is the next evolutionary step from the A321LR which responds to market needs for even more range and payload, creating more value for the airlines. The aircraft will deliver an unprecedented Xtra Long Range of up to 4,700nm – with 30 percent lower fuel consumption per seat, compared with previous generation competitor jets. At the end of September 2019, the A320neo Family had received more than 6,650 firm orders from nearly 110 customers worldwide.

Airbus Services provides state-of-the-art training solutions to ensure safe, reliable and economically-efficient operations on all Airbus aircraft throughout their lifecycle. Airbus is on-hand to offer support every step of the way. A comprehensive and tailored training portfolio is designed and developed by Airbus for airline pilots, cadets, cabin crews, performance & operations engineers, maintenance personnel and structure & repair specialists

* * *

Press Release

Editor's Note

The transaction announced today was finalised in August 2019 and included in the published Airbus orderbook under undisclosed customer.

For more information about the A320 Family, please click [here](#).

About Airbus

Airbus is a global leader in aeronautics, space and related services. In 2018 it generated revenues of € 64 billion and employed a workforce of around 134,000. Airbus offers the most comprehensive range of passenger airliners. Airbus is also a European leader providing tanker, combat, transport and mission aircraft, as well as one of the world's leading space companies. In helicopters, Airbus provides the most efficient civil and military rotorcraft solutions worldwide.

Contacts for the media

Matthieu Duvelleroy
Sean Lee

matthieu.duvelleroy@airbus.com
sean.lee@airbus.com

+33 6 29 43 15 64
+65 96 54 57 61

This and other press releases and high resolution photos are available on: [AirbusMedia](#)